SOUTHERN ACADEMY OF PERIODONTOLOGY

JOIN US FOR OUR **2027 WINTER SEMINAR**

January 22 & 23

1-5PM FRIDAY, 8AM-5PM SATURDAY

FEATURED Speakers:



WES LYON, CPA, CFP

4 Hour CE Lecture, Subject Code 550

SAVE TAXES, BUILD WEALTH: THE PATH TO FINANCIAL INDEPENDENCE

COURSE DESCRIPTION

Most dentists earn strong incomes—far fewer build lasting wealth. High taxes, rising overhead, debt, and competing priorities often keep practice owners from true financial freedom. Built on decades of experience working exclusively with dental professionals, this session delivers proven strategies to help you keep more of what you earn, cut costly inefficiencies, and align practice performance with personal retirement goals.

FROM OWNERSHIP TO EXIT: BUILDING A TRANSITION STRATEGY THAT FITS



WADE COLEMAN, JD

COURSE DESCRIPTION

The dental transition landscape has shifted dramatically with rising consolidation, changing valuations, and expanding DSO options. This data-driven review examines current practice valuation trends, DSO markets, and the mechanics of partnership and fractional sales—giving you a structured framework to evaluate which transition path fits your long-term financial and professional goals.

LEARNING OBJECTIVES

Tax & Wealth Strategy: Implement proven methods to slash income taxes, maximize tax-free income, optimize retirement plans, cut educational costs, and eliminate excess insurance expenses.

Practice Economics: Eliminate financial inefficiencies, accelerate debt reduction, and build a predictable path to retirement readiness.

Valuation & Market Data: Compare valuation methodologies across private and DSO transactions and analyze current industry consolidation trends.

Transition Mechanics: Evaluate partnership agreements, DSO affiliations, projected cash flows, and tax considerations to execute a seamless practice exit.



ARNDT GUENTSCH, DMD, PHD, MHBA, MS

GUIDED SURGERY DEMYSTIFIED

8 Hour CE Lecture, Subject Code 690

COURSE DESCRIPTION

Malpositioned implants are challenging to restore and can compromise esthetic outcomes. Digital workflows have advanced implant dentistry by enhancing diagnostics, planning, surgical precision, patient experience, and safety. Computer-assisted implant surgery (CAIS) includes three approaches: static guided surgery, dynamic navigation, and robotic systems. Static CAIS remains the primary option due to strong evidence and lower cost, improving accuracy for both experienced clinicians and beginners. However, outcomes can be affected by patient variables, data quality, guide design, and surgical technique. This program first reviews guided implant surgery, current research, and the digital workflow needed to achieve maximum accuracy, while comparing static, dynamic, and robotic systems. The second portion explores combining guided surgery with osseodensification. Through digital planning, clinicians can integrate crestal sinus grafting, design compatible surgical guides, and perform guided transcrestal sinus floor elevations with precision. Clinical cases will outline step-by-step protocols for safe, predictable sinus elevation using autogenous bone alone or with graft materials.

LEARNING OBJECTIVES

- Understand digital workflow for computer-assisted implant surgery.
- Be able to differentiate static, dynamic, and robot-CAIS.
- Know the pros and cons of each technology.
- Understand the impact of design principles of surgical guides on the accuracy of implant placement.
- Understand how to combine guided surgery and osseodensification protocols.
- Identify clinical cases in which guided transcrestal sinus floor elevation can be performed.

PACE ACADEMY of GENERAL DENTISTRY PROGRAM APPROVAL FOR CONTINUING EDUCATION

Southern Academy of Periodontology
Nationally Approved PACE Program Provider for FAGD/MAGD credit.
Approval does not imply acceptance by any regulatory authority or AGD endorsement.
3/1/2025 to 2/28/2029.
Provider ID# 374030

**Speaker bios available on periosouth.net*

Phone: 910-409-5499 • Email: saped@icloud.com

REGISTER TODAY
2027 Winter Seminar

Grand Bohemian Hotel | Charlotte, NC
January 22 & 23, 2027

ROOM RESERVATIONS:

Grand Bohemian Hotel
201 West Trade Street | Charlotte, NC 28202
www.marriott.com
800-MARRIOTT

The Southern Academy **room rate is $299/night** from 1/21/27 - 1/24/27. Please request the Southern Academy rate when making reservations. The **cutoff for the discounted room rate is Monday, January 4, 2027** or when the room block is sold out.









Complete biographies and course descriptions can be found at www.periosouth.net.

SAP
SOUTHERN ACADEMY OF PERIODONTOLOGY

ANNUAL MEETING REGISTRATION FORM

Name: _____ **Email:** _____

Phone: _____

Guest/Staff: _____

1PM-5PM Friday and 8AM-5PM Saturday

TYPE	Regular Registration	Early Registration through 1/9/27
SAP, SCSP, and NCSP Members	$695	$595
Guest Practitioner accompanied by a SAP, SCSP, or NCSP Member	$625	$495
Staff of SAP or NCSP Member	$425	$325
Non-Member Periodontist	$1,025	$925
Graduate Director or 3rd year Resident	$200	N/C
1st or 2nd year Resident	$325	$225

Register at www.periosouth.net or complete this form and return with remittance in full to:
The Southern Academy of Periodontology, 512 S Lakeside Dr., Raleigh, NC 27606
Cancellation Policy: Prior to January 9, 2027, $50 service fee. There are no refunds for cancellations after January 9, 2027

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