



SOUTHERN ACADEMY OF PERIODONTOLOGY

JOIN US FOR OUR **2027 WINTER SEMINAR**

January 22 & 23

1-5PM FRIDAY, 8AM-5PM SATURDAY

## FEATURED Speakers:



**WES LYON, CPA, CFP**



**WADE COLEMAN, JD**

### **SAVE TAXES, BUILD WEALTH: THE PATH TO FINANCIAL INDEPENDENCE**

*4 Hour CE Lecture, Subject Code 550*

#### **COURSE DESCRIPTION**

Most dentists earn strong incomes — far fewer build lasting wealth. High taxes, inefficient savings, rising overhead, student debt, and competing priorities often keep even successful practice owners from true financial independence. This practical program is designed to change that. Built on decades of experience working exclusively with dental professionals, it delivers proven strategies to help you keep more of what you earn, grow your net worth intentionally, and reduce financial stress. You'll learn how to align practice performance with personal financial goals, eliminate costly inefficiencies, and create a clear path to retirement readiness. Whether you're early in ownership or planning your transition, the strategies are tailored specifically to the economics of dentistry.

#### **LEARNING OBJECTIVES**

- Implement strategies to slash income taxes
- Apply winning savings and debt reduction strategies
- Cut children's educational costs by 30% or more
- Save thousands in unnecessary insurance costs
- Identify tax-deductible retirement savings strategies
- Maximize tax-free income
- Increase business tax deductions

*\*Speaker bios available on [periosouth.net](http://periosouth.net)*

### **GUIDED SURGERY DEMYSTIFIED**

*8 Hour CE Lecture, Subject Code 690*

#### **COURSE DESCRIPTION**

Malpositioned implants are challenging to restore and can compromise esthetic outcomes. Digital workflows have advanced implant dentistry by enhancing diagnostics, planning, surgical precision, patient experience, and safety. Computer-assisted implant surgery (CAIS) includes three approaches: static guided surgery, dynamic navigation, and robotic systems. Static CAIS remains the primary option due to strong evidence and lower cost, improving accuracy for both experienced clinicians and beginners. However, outcomes can be affected by patient variables, data quality, guide design, and surgical technique. This program first reviews guided implant surgery, current research, and the digital workflow needed to achieve maximum accuracy, while comparing static, dynamic, and robotic systems. The second portion explores combining guided surgery with osseodensification. Through digital planning, clinicians can integrate crestal sinus grafting, design compatible surgical guides, and perform guided transcresal sinus floor elevations with precision. Clinical cases will outline step-by-step protocols for safe, predictable sinus elevation using autogenous bone alone or with graft materials.

#### **LEARNING OBJECTIVES**

- Understand digital workflow for computer-assisted implant surgery.
- Be able to differentiate static, dynamic, and robot-CAIS.
- Know the pros and cons of each technology.
- Understand the impact of design principles of surgical guides on the accuracy of implant placement.
- Understand how to combine guided surgery and osseodensification protocols.
- Identify clinical cases in which guided transcresal sinus floor elevation can be performed.



**ARNDT GUENTSCH, DMD, PHD, MHBA, MS**

Dr. Arndt Guentsch graduated from dental school in Germany in 2000 and received training in Periodontics at the University Hospital Jena, Germany, and Marquette University School of Dentistry, Milwaukee. Dr. Guentsch is the Chair of the Department of Surgical and Diagnostic Sciences at Marquette University and teaches in predoctoral and graduate Periodontics. His passion is to combine clinic and research. Dr. Guentsch authored over 100 publications. His clinical practice and research focuses on guided implant surgery. Dr. Guentsch is a diplomate of the American Board of Periodontology.



Southern Academy of Periodontology  
Nationally Approved PACE Program Provider for FAGD/MAGD credit.  
Approval does not imply acceptance by any regulatory authority or AGD endorsement.  
3/1/2025 to 2/28/2029.  
Provider ID# 374030

# REGISTER TODAY 2027 Winter Seminar

Grand Bohemian Hotel | Charlotte, NC  
**January 22 & 23, 2027**

## ROOM RESERVATIONS:

### Grand Bohemian Hotel

201 West Trade Street | Charlotte, NC 28202

www.marriott.com

**800-MARRIOTT**

The Southern Academy **room rate is \$299/night** from 1/21/27 - 1/24/27. Please request the Southern Academy rate when making reservations. The **cutoff for the discounted room rate is Monday, January 4, 2027** or when the room block is sold out.



Complete biographies and course descriptions can be found at [www.periosouth.net](http://www.periosouth.net).



## ANNUAL MEETING REGISTRATION FORM

Name: \_\_\_\_\_ Email: \_\_\_\_\_

Phone: \_\_\_\_\_

Guest/Staff: \_\_\_\_\_

1PM-5PM Friday and 8AM-5PM Saturday

TYPE	Regular Registration	Early Registration through 1/9/27
SAP Members	\$695	\$595
Guest Practitioner accompanied by a SAP Member	\$625	\$495
Staff of SAP Member	\$425	\$325
Non-Member Periodontist	\$1,025	\$925
Graduate Director or 3rd year Resident	\$200	N/C
1st or 2nd year Resident	\$325	\$225

Register at [www.periosouth.net](http://www.periosouth.net) or complete this form and return with remittance in full to:

The Southern Academy of Periodontology, 801 Royal Bonnet Ct., Wilmington, NC 28405

Cancellation Policy: Prior to January 9, 2027, \$50 service fee. There are no refunds for cancellations after January 9, 2027

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